

St. John's Senior School



Subject: Business
Teacher: Mr. O' Neill

Form: Upper 6th
Term: Autumn 2021

WEEK	WEEK BEGINNING	TOPIC
1	6 th September	<p>2.5.1 Economic influences</p> <p>Macroeconomic variables: inflation, exchange rates</p> <p>Economic policy: interest rates, taxation and government spending</p>
2	13 th September	<p>3.1.1 Corporate objectives</p> <p>Development and levels</p> <p>Critical appraisal of these and their presentation</p> <p>3.4.1 Corporate influences</p> <p>The timescales on which businesses work</p> <p>Influences on decision-making</p> <p>3.4.4 Business ethics</p> <p>Trade-offs between profit and ethics and how this relates to objectives</p>
3	20 th September	<p>3.4.3 Shareholders versus stakeholders</p> <p>Examples of stakeholders and their objectives</p> <p>Influences on business objectives</p> <p>Conflicts between stakeholders and stakeholders and the business</p>
4	27 th September	<p>3.4.2 Corporate culture</p> <p>How culture is formed in relation to objectives, ethics, etc.</p> <p>Categorising culture and assessing its strength</p>
5	4 th October	<p>3.1.2 Theories of corporate strategy</p> <p>Ansoff, Porter, Boston Matrix</p> <p>Strategic and tactical decisions</p>
6	11 th October	<p>3.1.3 SWOT analysis</p> <p>3.1.4 Impact of external influences</p> <p>PESTLE analysis</p>
7	18 th October	<p>3.2.1 Growth</p> <p>How and why businesses grow</p> <p>Problems of growth</p> <p>3.2.2 Mergers and takeovers</p> <p>Reasons</p> <p>Different categories/directions</p> <p>3.2.3 Organic growth</p> <p>Compare and contrast with mergers and takeovers, and reasons for staying small</p> <p>3.2.4 Reasons for staying small</p>

8	25 th October	3.3.1 Quantitative sales forecasting Times series analysis calculations Uses and limitations of quantitative sales forecasting
9	1 st November	3.3.2 Investment appraisal Methods, calculation and interpretation Uses and limitations
10	8 th November	3.1.3 SWOT analysis 3.1.4 Impact of external influences PESTLE analysis
11	15 th November	3.2.1 Growth How and why businesses grow Problems of growth 3.2.2 Mergers and takeovers Reasons Different categories/directions 3.2.3 Organic growth Compare and contrast with mergers and takeovers, and reasons for staying small 3.2.4 Reasons for staying small Links to new, highly competitive markets Avoidance of diseconomies of scale
12	22 nd November	3.3.3 Decision trees Construction and interpretation Uses and limitations
13	29 th November	3.3.4 Critical Path Analysis Completion and interpretation Uses and limitations
14	6 th December	3.5.1 Interpretation of financial statements Statement of comprehensive income (profit and loss account) and statement of financial position (balance sheet) Stakeholder interest 3.5.2 Ratio analysis Calculation and interpretation Uses and limitations

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WEEK	WEEK BEGINNING	TOPIC
1	3 rd January	MOCK EXAMS (5th and 6th forms)
2	10 th January	3.6.1 Causes and effects of change 3.6.2 Key factors in change Link to topics covered within this theme 3.6.3 Scenario planning Planning to reduce risk
3	17 th January	Pre-release Paper 3 Exam Preparation
4	24 th January	Pre-release Paper 3 Exam Preparation
5	31 st February	Pre-release Paper 3 Exam Preparation
6	7 th February	Pre-release Paper 3 Exam Preparation
HALF - TERM		
7	21 st February- Summer term	Consolidation, Exam Practice and Revision